



Reporting, analytics, and management for Microsoft Teams



# QualifyGo for Microsoft Teams

### Powerful call management & insights

QualifyGo provides reporting, analytics and management tools that help you get the most from your Teams investment. With a choice of core and additional reporting capabilities, you can tailor QualifyGo to your needs and those of your workforce.



#### Get more from Teams

QualifyGo goes beyond the baseline reporting features in Teams, so you get more from your investment. Monitor user adoption, call activity, and staff performance to manage calls, drive activity and identify training needs.

### 0

#### **Curate reports and dashboards**

Define reports and dashboard views according to user, displaying only the details relevant to their job role, whether that's technical, financial or employee stats.

#### Control costs

View call costs and employee activity, including unusual details

that could indicate line misuse or fraud. Allocate costs to individuals, departments or third parties for cross charging and billing.

#### Improve productivity

Monitor employee metrics, including the number of answered/ abandoned calls, ring time and talk time. Identify regular peaks and troughs to help with staff scheduling and keep waiting times in check.



#### Manage resources

Enjoy 'at-a-glance' views of the multiple working parts of your Teams platform to ensure optimum efficiency, including SIP trunks, devices, gateways and session border controllers (SBCs).

#### Monitor call quality

When you're fielding calls from different devices and locations, poor call quality can negatively impact your business. QualifyGo provides comprehensive quality data for troubleshooting issues and ensuring the highest service levels.

### Connect to the cloud and go

QualifyGo for Teams is cloud-based, which means you can soon be up and running. Simply choose the components you want and connect to your Teams tenant to enjoy an in-depth understanding of your Teams activity. QualifyGo is fully supported and managed inhouse by us to reduce the load on your own IT infrastructure and team.



## Everything you need, at your fingertips

Critical information is delivered through user-defined reports, daily dashboards, and trend monitors. Accurate, relevant information equips you to make informed decisions on the operation of your Teams platform.

## View.

Dashboards provide a daily snapshot of Teams usage. They can be tailored to show the most relevant information to each employee, depending on their job role.

Search for details on employees, departments, locations, phone numbers, conferences, queues, and auto attendants. View user adoption, call quality and employee productivity.

Productivity Overvi	iew (	🖥 New layout 👻	ē, Lo	ad 💾 Sav							
Inbound call handling	₩ ‡	• <b>B</b> C	⊗ ▲	vg. duration			፼ ໖ ≞	Calls distribut			
50 50 40 30 50 20							Avg	. dur	ration		
20 10 0 Within 10 Sec	11 - 20 Sec	: 21 - 30 Sec	31 - 60 Se	c Over 60 Sec			0:0	01	:26		a Sylede
											Y
Inbound summary						₩ #	≣ <b>8</b> C		Outbound summary		
Employee		Answered	Missed	Avg. ringtime	Peak ringtime	Avg. duration	Peak duration		Employee	Organization unit	
oakinhousebot@oakteleco				0.00.06	0:00:57	0:00:54	0:05:13		Michael Phillips	Sales	
clarifygobot@oaktelecoml				0.00:05	0:02:00	0:00:51				Support	
Michael Phillips				0.00.00	0.00.00	0:01:28	0:03:43		clarifygobot@caktelecomlimite	Undefined	
Joshua Hill				0.00.03	0:00:16				cakinhousebot@oaktelecomlim	Undefined	
H A Page 1	of 1						1 - 19 of 19 items		H A Page 1	of1 🕨 H	



## Report.

Choose from preloaded reports or create your own. QualifyGo offers a wide range of criteria so you can tailor reports to be very specific about the information you want, how it's presented and how often it's generated. Add regular reports to your dashboard and create new ones when you need them.

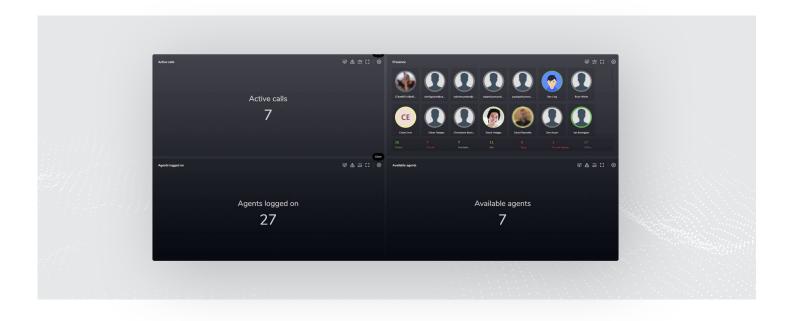
Search			New
Name			Expand all Collapse all
		Search Clear	Administration
New Delete			Marms
			🕑 🕒 Budget
🗋 Name 🕇	Is default	Site	🕨 🕞 Client rights
Administrator	Ľ	All Sites	
Reports	V	All Sites	🕨 🗹 Dashboard
□ sso		Main	🕑 🎦 Health monitor
			M Transcripts
			💽 🗋 Inventory
			💽 🎦 Number Management
			🕨 💽 🗋 Organization structure

## Secure.

You may not want everyone to be able to access everything. With QualifyGo you can define parameters on a need-to-know basis to protect sensitive information. Link these to each person's Microsoft Logon to simplify access management.

# +Real-time View (RV)

Real-time reporting and wallboards for Call Queues and Auto Attendants in Teams



**QualifyGO RV** is an ideal add-on module if your organization uses Microsoft Teams Call Queues and Auto Attendants. It delivers the advanced features and information you'd expect from a real-time contact center solution, keeping your CQs and AAs performing as efficiently as possible for the best customer experience and business continuity.

Real-time wallboards can be curated just like individual user dashboards to show the stats you want. With your choice of number tiles, charts, and color-coding, they provide the perfect 'at a glance' indication of activity in office-based contact centers.



#### Realize productivity gains

Combine real-time and historic reporting to make sure CQs, AAs and Agents are all performing as expected and call handling times stay where you want them.

#### Improve resource planning

Historic reporting helps you schedule staff to navigate regular peaks and troughs; live stats equip you to respond to the unexpected. Together, they help you manage resource and maintain a consistently high standard of service.

#### Add gamification

Set target thresholds based on ring time, talk duration, call cost, and call errors to motivate and warn your team. Alerts are generated when a threshold is met, and color-coded wallboards help chart departmental progress.

#### Retain business continuity

Monitor call handling times, queues, wait times and call backs to ensure great customer service, even with a dispersed or homeworking team.

#### $\bigcirc$

#### **Control agent activity**

The ability to view staff activity on screen means you can route calls to the right agent and reduce call waiting times. Presence statuses show who's online, on a call, available, busy, or offline.



#### Real-time wallboards

User-defined displays including tiled text and numeric monitors, trend charts, Call Queue and AA summary page, Queue/AA call flow, color-coded threshold alerts. Click through to access full call details.

# +Queue View (QV)

In-app configuration and management of Call Queues and Automated Attendants

=								<b>* *</b>	III 🍄 🤶 admi
Queues		Auto Attendants							
▼ ▼ Answered calls	▼ Missed calls	▼ Avg. ringtime	🕈 Max ringtime		▼ ▼ Answe		▼ Missed calls	<b>T</b> Avg. ringtime	▼ Max ringtime
		0:01:14	0:05:39						
<b>T</b> Queue				Y Ansv	vered calls	Т мі	ssed calls	<b>T</b> Avg. ringtime	<b>T</b> Max ringtime
Inti Sales CQ								0:00:08	0:00:08
Inti Support CQ								0:00:00	0:00:00
UK Accounts								0:00:00	0:00:00
UK Installations								0:00:00	0:00:00
UK Sales								0:00:58	0:01:35
UK Support								0:01:17	0:05:39
								0:00:49	0:01:00
								0:00:49	0:01:00

**QualifyGo Queue View (QV)** lets you and your managerial team manage Microsoft Teams CQs and AAs from within QualifyGo, so you don't have to ask your IT department to make changes in the Teams admin center every time. It's easy to implement changes immediately to keep call handling targets on track and prevent customers having to wait.



#### **User-defined security policies**

Define who can reconfigure which CQs and AAs within QualifyGo according to role, such as team leaders and sales managers.

### Mirrors CQ and AA configuration within the Teams admin portal

Anything you can do in the Teams admin, you can also do through QualifyGo QV, so there's no compromise in capabilities. It's simply quicker and easier to execute, so call handling times are reduced and customer satisfaction levels increase.



#### Support Microsoft Single Sign On

Link access levels to Microsoft user accounts, so department supervisors and leaders can configure CQs and AAs at a local level, freeing up IT administrators for other tasks.

# +Number View (NV)

The easy way to arrange and manage DIDs/DDIs across an unlimited number of ranges

Ranges							
From <b>T</b>	то Т	Descri 🝸	Size <b>T</b>	A <b>T</b>	Allocated Percent	T	Location
+441202607000	+441202607009 🌙	Bournemouth 1	10			0 %6	Bournemouth
+441202607010	+441202607019 🌙	Bournemouth 2	10			0 96	Bournemouth
+441202607020	441202607029	Bournemouth 3	10			0 96	Bournemouth
+441202607030	441202607039 🌙	Bournemouth 4	10			0 96	Bournemouth
+441202607040	441202607049 🌙	Bournemouth 5	10			0 96	Bournemouth
+441202607050	441202607059 🌙	Bournemouth 6	10			0 96	Bournemouth
+441202607060	441202607069 🤳	Bournemouth 7	10			0 %6	Bournemouth
+441202607070	441202607079 🌙	Bournemouth 8	10			0 %	Bournemouth
+441202607080	+441202607089 🌙	Bournemouth 9	10			0 96	Bournemouth
+441202607090	441202607099 🌙	Bournemouth	10			0 %	Bournemouth

**QualifyGo Number View (NV)** simplifies the tracking and management of Direct Inward Dials (DIDs/DDIs) through automation and clearly presented views, saving you time and money. Just define the ranges you're interested in, and NV presents the results in a single pane of glass view, with the ability to drill down for further information.

#### Single range view

Forget messing around with spreadsheets. With QualifyGO NV, you can view information on existing ranges or create new ones. See details including from/to numbers, size, % allocated, location and provider. Range pages can be exported in Excel or PDF format.

### 0

#### Auto-generated ranges

QualifyGo automatically generates ranges from imported DIDs, grouping associated, sequential DIDs e.g. by department, by customer marketing campaigns, by location etc.

#### DID usage reports

The DID stats screen gives summary information of DID ranges, total DID ranges, allocated DID numbers and unallocated DID numbers. These can be viewed in tables and charts and filters applied for more specific results. You can identify unused DIDs or reserve DIDs for specific dates and campaigns.

#### Active Directory integration

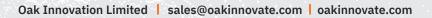
DID numbers can be linked to accounts in Active Directory or other databases, so any changes made within these databases are automatically updated within QualifyGo.



## Add Teams compliance recording and transform your communications

ClarifyGo recording is designed to meet rigorous compliance regulations as well as providing tools to improve sales and service. Use it alongside QualifyGo reporting for a comprehensive understanding of business performance and customer experience across Microsoft Teams.

- Audio, video and screen-share recording
- Incoming, outbound and internal recording
- Fully compliant with FCA, PCI DSS, GDPR, MiFID II and Dodd-Frank
- Quality measurement
- Speech analytics to Microsoft Insights
- Suitable for Teams only or hybrid communication infrastructures



7 Albany Park, Cabot Lane, Poole, Dorset BH17 7BX Eaton Center, 1 Dundas Street West, Suite 2500, Toronto, ON M5G 1Z3 Canada

tel: 0800 9889 625

toll free: +1 888 720 6968 local: (+1)647 723 7049



