

# Gain visibility, streamline operations and take control of your business.

An integrated business management solution that gives a comprehensive view of your business operations so you can make better decisions to increase profitability.





#### **General Ledger**

As the foundation for Spire's accounting system, the General Ledger module stores accounting data from all subledgers and modules. The General Ledger module fully integrates with other modules, making it a powerful, robust system with features that allow you to access important financial information with just a couple clicks.

#### **Accounts Payable**

The Accounts Payable module gives you control over the payables process with easy-to-use features that help save time and reduce mistakes made during data entry. Take full of advantage of this module to help manage your cash flow requirements, maintain vendor relationships, track payables and reduce administrative costs.

#### **Accounts Receivable**

The Accounts Receivable module will automate the process of issuing invoices and collecting payments from your customers in a timely manner to minimize overdue credit. Reduce bad debts by setting up alerts to identify and track potential problem accounts.

#### **Account Reconciliation**

The Account Reconciliation module will accurately reconcile and validate your bank transactions. With this module, you can monitor transactions and adjustments, while automatically reconciling bank statement items with the General Ledger.

#### **Purchase History**

The Purchase History module provides insightful data about previous purchase orders without having to spend hours digging for information. Save time and money by using custom filters and searches to find the information you need.

#### **Vendors**

The Vendor module will store all of your vendor information and provides quick access to critical data, including purchase history, vendor balance, aging and credit information.

#### **Inventory**

The Inventory module makes it easy to manage your inventory by allowing you to store and maintain detailed records of inventory items. Get real-time information and gain tighter control with robust features that help optimize inventory levels.

#### Requisitions

The Requisition module automates the requisition entry and approval process. Managing internal purchase requests from inventory, sales and production is so simple with an intuitive interface that reduces manual entry and increases accurate requisitions.

#### **Bill of Materials**

The Bill of Material module gives you control over a finished product by allowing you to define which components are used and how many of each are required.

#### **Job Costing**

The Job Costing module integrates with the Sales Order and Purchase Order modules to track related income, expenses and material costs for a specific job.

#### **Sales Orders**

The Sales Order module allows for greater flexibility and control over the order entry process. Easily access customer data from the order entry screen, including history, open orders, account balance, credit status, shipping and billing information.



#### **Sales History**

Make better business decisions with the Sales History module. Get up-to-date information by creating custom reports using filters and searches.

#### **Point of Sale**

The Point of Sale module lets you manage all of your sales transactions from a single interface with quick processing and support for multiple payment methods.

#### **Price Matrix**

The robust and flexible Price Matrix module provides a comprehensive custom pricing feature that lets you set multiple pricing variations based on specific criteria.

#### Communications

The Communication module is a versatile tool allowing you to create notes, alerts and lists in a structured and organized manner. Set up reminders and to-do lists to prioritize and stay on top of tasks.

#### Purchase Orders

Manage all aspects of the purchasing process with the Purchase Order module. Automatically generate new orders from shortages and requisitions or easily create a new one by copying an existing order.

#### Customers

The Customer module stores all customer information and provides quick access to critical data, including shipping information and sales order history.

#### **Multi-Currency**

The Multi-Currency module makes it extremely easy to manage multiple currencies. Foreign currency is automatically converted to the base currency at the time of each transaction with currency gains/losses tracked in the General Ledger. This multi-currency tool will increase accuracy and help save time by allowing you to manage unlimited currencies and exchange rates





#### **Production Manager**

The Production Manager add-on lets you control inventory with pinpoint accuracy, reduce unplanned expenses and improve cash flow. Efficiently plan production from beginning to end and track progress with real-time information on raw materials, costs and production status.

#### **Service Manager**

The Service Manager add-on will help improve customer satisfaction and increase the efficiency of your service business. This add-on gives you quick access to all service records, making it easy to track the history of each piece of equipment.

#### **Payroll**

Canadian businesses can now simplify their payroll processes with automatic calculation of provincial and federal deductions. Designed with an intuitive interface, this module allows you to easily view employee earnings, benefits, deductions and taxes from one screen.

#### **User Defined Fields**

User Defined Fields allows you to add custom fields to capture specialized information. Custom fields can be added to different modules throughout the Spire business management system and can be set as text, numeric, date, dropdown lists or checkboxes.



Wholesale distribution companies are challenged to find new ways to cut costs, improve margins, and efficiently manage inventory. In today's environment, fierce competition is the norm and meeting your business goals can become an uphill battle. Spire understands your unique set of challenges and our solution is designed to give you the competitive advantage you need to succeed.

Here's how your distribution business will benefit with our software:

#### **Efficient Inventory Management**

 Improve replenishment with accurate tracking using reorder points and requisition from inventory, sales and production

#### **Lot Traceability**

- Track incoming and consumed raw materials
- Best before/expiry date tracking
- Easy management of product recalls

#### **Streamline Order Fulfillment**

- Automate manual processes
- Identify and eliminate bottlenecks with reports that tell you what is ready to ship and when it is required

#### **Optimize Warehouse Control**

- Workflow and process automation with sales order status and phases
- Enhance operational procedures and improve productivity with filters, searches and reports

#### **Gain Visibility**

- Reporting tools to monitor key indicators
- Real-time data for better decision-making

#### **Integrated Accounting**

- Full integration with AR, AP, GL, and Account Reconciliation modules
- Track purchase and sales orders



With increasing customer demands, manufacturers are under constant pressure to deliver products quicker while trying to keep costs down and improve margins. Spire recognizes the significance of these challenges and has designed a solution to meet the unique needs of manufacturing companies.

Manufacturers using our business management software will benefit from:

#### **Simplified Production Planning**

- Reduce lead times and have confidence in knowing that you will deliver on time
- Streamline and automate production and scheduling processes
- Custom production and on the fly changes

#### **Efficient Inventory Management**

- Improve replenishment with accurate inventory tracking using reorder points and requisition from inventory, sales and production
- Lot traceability

#### **Integrated Accounting**

- Full integration with AR, AP, GL, and Account Reconciliation modules
- Access to all vendor history and information
- Post purchase orders and sales to jobs

#### **Improved Costing**

- Track raw materials, purchases, and labour costs
- Accurate costing to help ensure profitability
- Set scrap and yield factors

#### **Better Insight**

- Increase production visibility
- Quicker decision-making with real-time information
- Reporting tools to monitor key indicators

### Spire Systems Inc.

Spire Systems Inc. is an innovative developer of business management software for small and mid-sized businesses. Founded by industry veterans with over 40 years of combined experience, we create software that enables companies to gain better insight, streamline operations and maximize their business potential.

Our purpose is to solve business challenges and provide companies with the necessary tools and information to succeed. We help companies become more agile with software that gives them the flexibility and scalability to differentiate from the competition. Our business management solution is designed to help cut costs, improve margins and meet customer demands.

Our growth reflects our commitment to delivering excellence. We started out developing customized modules for existing accounting software and over the years, have evolved into developing our own complete business management solution. A key component to our success is that we listen to our customers and strive to help them meet their business goals.

We think differently, and constantly look to create a better product for our customers. We challenge ourselves to meet and exceed all expectations. Our customers and business partners matter to us, and we always do what we promise.

## Core Values

"We deliver software that is built for growth in this evolving landscape."

#### Sustainable

We create software that keeps pace with the fast-changing technology industry. We build for the future to preserve investments and secure profitable relationships.

#### **Progressive**

We are forward thinking and dynamic. We embrace change and use it as a catalyst for innovation.

#### Integrity

We demonstrate accountability by delivering what we promise. We will earn and maintain your trust.

#### Respect

We value diversity and promote inclusiveness. We treat others as we expect to be treated.

#### Excellence

We hold ourselves to the highest standards and strive to meet and exceed expectations.



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